NEW ZEALAND BLOODSTOCK 2016 READY TO RUN SALE OF TWO-YEAR-OLDS Conditions of Entry

1. SALE ENTRIES: Entries for the 2016 Ready to Run Sale of Two-Year-Olds ("the Sale") close on Friday 19 August and late entries may not be accepted. All entries must be on the official Entry Form. Any entry with paperwork and/or fees outstanding with NZTR may not be accepted. The Auctioneer may in its absolute discretion refuse any entry or withdraw it from sale at any time without giving any reason therefor and its decision shall be final and binding on all parties. 2. ENTRY FEE: The entry fee for each Lot is \$1400 + GST payable on invoice. No refund or part refund of entry fee will be given for entries in the main catalogue withdrawn after the catalogue has been dispatched to the printers unless, in the

case of the horse dying or being injured, a veterinary certificate is supplied to the Auctioneer by the Vendor, in which case a refund of 50% of the entry fee will be given. 3. SESSION: All horses will be offered in a single sales session. 4. BREEZE UP: It is recommended, but shall not be not be compulsory, for entries

to Breeze Up at the official Breeze Up venue in the manner prescribed by the Auctioneers

5. EXAMINATION: All Lots may be examined by an inspection panel on or before

6. DATE OF SALE: The Auctioneer reserves the right to alter the date of and/or format of the Sale or any Sales Sessions at its discretion.
7. COMMISSION RATE: The full commission payable by the Vendor to the sale of the Sale of

Auctioneers in respect of the sale price of each Lot sold or bought in will be not greater than 10% whether the sale was by auction or private treaty from date of acceptance of entry to within 30 days after the Sale is held or is advertised to be held

8. COMMISSION: No Lot entered in a Sale of the Auctioneer is to be sold by the owner privately before the Sale for which the Lot has been entered. The Auctioneer is not to be under any liability for any breach of this condition by the Vendor. If the horse is sold either by auction or privately between the date of acceptance of entry for the Sale and a date 30 days after the Sale is held or is advertised to be held full commission is payable by the Vendor to the Auctioneer notwithstanding that the horse may have been withdrawn from the Sale after acceptance of the entry. For the purpose of this condition, a sale is deemed to have taken place on the date the horse is sold by the Auctioneer or on the date the Vendor, or his duly authorised agent, privately agrees on the terms of sale with a Purchaser. In the case of a private sale, the commission is payable to the Auctioneers on the date that the private sale is settled whether or not the sale is unconditional when entered into and whether or 9. OFFERING FEE: An offering fee of 2.5% of the reserve price will be charged on Lots passed unsold through the sale ring. Where the Vendor advises the Auctioneer that a Lot is to be offered on an unreserved basis, should the Auctioneer receive no bid on that Lot and it passes unsold through the ring an offering fee of 1% of the

overall session average will be payable. 10. NZTBA / NZTM: Of the full commission rate payable, 0.5% will be paid to the NZ Thoroughbred Breeders Association to be forwarded to NZ Thoroughbred Marketing on all horses sold at auction or by private contract from the date of acceptance of entry to within 30 days after the Sale is held or is advertised to be held.

11. PAYMENT: Payment of proceeds will be made out to the payee nominated on the Entry Form for this Sale. Bank details must be supplied in full. A GST numbe must be entered if applicable. In the event that entitlement to payment is disputed by another party prior to disbursement of proceeds, the Auctioneer may at its discretion withhold payment until the dispute is resolved. 12. RESPONSIBILITY FOR DESCRIPTIONS: The description and parentage of each

horse is supplied by the Vendor who alone is responsible for the accuracy of that information and for ensuring that the correct Lot is presented for sale as described. The Vendor will indemnify the Auctioneer if the information supplied by the Vendor

to the Auctioneer for the purposes of the sale is inaccurate. **13. TITLE/ENCUMBRANCES:** The Vendor declares, on behalf of the owner(s) (as stated on the Entry Form), their clear legal title to their entries and confirms that all requirements of NZTR have been adhered to and that all security interests in respect of the Lot as at the fall of the hammer will at the Vendor's expense be discharged forthwith or, at the discretion of the Auctioneer, no later than at the settlement of the transaction. In the event that clear title cannot be given to the Purchaser, the Vendor will indemnify the Auctioneer against any action by the Purchaser. 14. TRANSFER OF OWNERSHIP: The Vendor hereby irrevocably appoints the Auctioneer as his agent to sign the Change of Ownership form and to forward the same to the Purchaser after the horse has been sold and also, at the discretion of the Auctioneer, to discharge any security interests on the Lot from monies owing to the Vendor.

15. RISK: Each Lot shall be at the Vendor's risk for loss of the animal and any damage or injury whether by disease, accident or otherwise from the time of arrival for the period the Lot shall be in the Auctioneer's custody until such Lot shall have been sold. Any horse not sold shall remain at the risk of the Vendor and the Vendor shall be responsible for removing the horse.

16. RESERVE PRICES: Reserve Cards are mandatory. Vendors must advise the Auctioneer in writing of their reserve price before their Lot is offered. Where no Reserve Card is provided the horse may be sold to the highest bidder, regardless of price, and the Vendor shall pay 10% commission. 17. BIDDING: The Auctioneer shall have the right to bid as agent on behalf of the

Vendor on any Lot on which a reserve price has been placed up to that reserve. No Vendor shall in any circumstances whatsoever bid or allow any agent or other person to bid on his behalf other than through the Auctioneer for any Lot owned by such Vendor except that this restriction shall not extend to partners, syndicate owners thereon either personally or through an agent. Notwithstanding any permission in this clause, should any improper bidding either by or on behalf of a Vendor or part owner be discovered, full commission will be charged on any horse bought in and should there be any improper bidding either by or on behalf of a Vendor or part owner which results in the sale and purchase of a Lot being rescinded, the Vendor

shall accept the return of the Lot, and in the event of the Auctioneer suffering any loss as a result of such improper bidding the Vendor shall fully indemnify the Auctioneer for all costs and expenses incurred by the Auctioneer in relation thereto. The Vendor acknowledges and accepts that the Auctioneer may bid on behalf of any person from whom it has instructions to do so.

18. LIABILITY: The Auctioneer shall be under no liability for the loss, if any, of any kind whatsoever incurred by the Vendor for any reason whatsoever arising out of or subsequently to the auction or sale in respect of the Vendor's entry or entries in this sale, and without limiting the generality of the foregoing shall be under no liability for any loss of any kind caused by any representation or warranty of any kind given by the Auctioneer, or failure by the Auctioneer other than as a result of dishonesty or deliberate act to disclose a bid made by the Auctioneer on behalf of the Vendor or to detect or identify a bid made by the Vendor or a person on behalf of the Vendor vendor, or failure of the Auctioneer to obtain payment for any Lot, or release of the animal prior to payment, or the Auctioneer losing or giving up its lien on any Lot, or the Auctioneer giving credit to the Purchaser, or the Auctioneer's failure to use the reasonable care and skill expected of an Auctioneer, or the failure on the part of the Purchaser for any cause to complete his purchase or the Auctioneer failing to discharge any security interest. It is agreed that it shall be the Vendor's responsibility to insure against such risks if required at the sole discretion of the Vendor. 19. TERMS & CONDITIONS OF AUCTION & SALE: The Sale shall be conducted

in accordance with the procedures set out in the catalogue produced by the Auctioneers for the Sale and the entry will be sold under the terms and conditions set out therein governing the Sale ("Conditions of Sale") and the Vendor undertakes to be bound by the Conditions of Sale and undertakes to the Auctioneer to do all things required of the Vendor thereunder. **20. ACCOMMODATION:** A stabling and accommodation fee for the duration of the Sale is included in the Entry Fee. Any horses remaining at the sale-grounds after the

Sale may be moved by the Auctioneer at its convenience. All stabling arrangements and charges outside the Sale days will be made at the discretion of the Auctioneer. Stabling outside the Sale period may be charged for at the discretion of the Auctioneer. A head collar shall be provided by the Vendor for the horse's removal from the property. If a head collar is not provided it shall be supplied by the Auctioneer at the Vendor's cost.

21. AGENCY: The relationship between the Vendor and the Auctioneer is one of agency for the purpose of achieving a sale of the Vendor's entry or entries by auction or private sale or otherwise, and of completing such sale or sales including delivery and payment and at its discretion discharge any security interest in respect of the Lot and for these purposes the Auctioneer is hereby given authority to do all things necessary or desirable in its view to achieve these purposes and without limiting the generality of the foregoing to deliver up (whether locally or overseas) the horse to the Purchaser on such terms as it thinks fit, to release the horse without payment or on credit, to take security in lieu of payment, and to take such steps to recover payment as it thinks fit including but not limited to the right to sue for payment notwithstanding that any lien available to the functioneer has ceased to exist. It shall not be necessary for the Auctioneer to obtain the consent of the Vendor to such matters subject always to the right of the Vendor to give written instructions to the contrary. It is hereby agreed that the Auctioneer shall be under no obligation to the Vendor to obtain such instructions but that it is the responsibility of the Vendor to limit or restrict that authority of the Auctioneer hereunder.

22. SECURITY INTERESTS: The Auctioneer may at its discretion without any obligation to do so, register security interests on behalf of itself and the Vendor in respect of the purchase or other monies outstanding by the Purchaser in respect of the Lot. In the event that enforcement of the security interest is necessary, then the Vendor shall lend all possible assistance to the Auctioneer in enforcing any security interest in the Lot including but not limited to lending the Vendor's name to any proceedings which shall be initiated by the Auctioneer in relation to enforcing such security interest

23. WINDSUCKING (Aerophagia) or WOBBLERS: Should any horse be a wobbler or addicted to windsucking (aerophagia), this must be disclosed by the Vendor to the Auctioneer prior to sale and the fact will be announced at the time of sale. Should any horse prove to be a wobbler or windsucker (aerophagia) within 7 days from the fall of the hammer on that Lot (time being of the essence) the Purchaser shall immediately notify the Auctioneer and provide, at his own expense, a veterinarian's certificate signed by a veterinary surgeon nominated by the Auctioneer, certifying that the horse is a windsucker or wobbler. If the certificate is produced to the Auctioneer within the seven day period specified above then the sale of that Lot may be cancelled and in such case the horse shall then be delivered to the Vendor's farm at the Vendor's expense. Any transportation and/or agistment costs incurred by the Purchaser from the date of purchase to the date of cancellation of the sale shall be borne by the Purchaser.

24. CRYPTORCHIDS: Excluding weanlings and yearlings should any horse described as a colt, be a cryptorchid (rig) this must be disclosed by the Vendor to the Auctioneer prior to the auction of that Lot and the fact will be announced at the time of Sale. Should any horse be found to be a cryptorchid (rig) within 7 days of the sale of that Lot (time being of the essence), and such fact was not disclosed at time of sale, then the Purchaser shall immediately notify the Auctioneer and provide, at his own expense, a veterinarian's certificate signed by a veterinary surgeon nominated by the Auctioneer certifying that the horse is a cryptorchid, the Purchaser may cancel the sale. The horse shall then be delivered to the Vendor's farm at the Vendor's expense. Any transportation and/or agistment costs incurred by the Purchaser from the date of purchase to the date of cancellation of the sale shall be borne by the Purchaser

25. ENDOSCOPIC EXAMINATION: i) Horses sold in this Sale may be subject to a post-sale upper respiratory endoscopic examination at rest (excluding the trachea) by a veterinary surgeon approved by the Auctioneer, at the Purchaser's expense. Such examination shall take place at rest within 24 hours of the fall of the hammer and before the horse is removed from the Sales complex. If the veterinary surgeon, approved by the Auctioneer, is of the opinion, that the horse has any of the following conditions:

(a) Laryngeal hemiplegia

(Grossly deficient abductor function of one or both Arytenoid cartilages. Grades 4 and 5 Lane Bain Fallon Proceedings, 1993),

(b) Rostral displacement of the palatopharyngeal arch,

(c) Persistent epiglottic entrapment,

- (d) Persistent dorsal displacement of the soft palate,
- (e) Arytenoid chondritis or chondroma,
- (f) Subepiglottic cyst(s) and/or

(g) Cleft palate,

and this/these condition/s have not been disclosed by the Vendor prior to sale or announced by the Auctioneer at time of sale, then the Purchaser may cancel the sale. The horse shall then be delivered to the Vendor's farm at the Vendor's expense. Any transportation and/or agistment costs incurred by the Purchaser from the date of purchase to the date of cancellation of the sale shall be borne by the Purchaser. In the event of dispute between the Vendor and Purchaser the Auctioneer reserves the right to obtain an opinion by a panel of not more than three (3) veterinary surgeons appointed by the Auctioneer before a notice of cancellation of sale is accepted by it. The decision of the panel shall be final, binding and conclusive on all parties. Arbitration by the panel may take beyond the initial 24 hours from the fall of hammer.

ii) The Vendor agrees to allow the Purchaser of the Lot to arrange for an endoscopic examination of the horse to be carried out in accordance with the Conditions of Sale as printed in the Sale catalogue. The Vendor acknowledges that the Auctioneer shall not be responsible for or have any liability for damage, injury or illness suffered by the horse during or as a result of such examination. The Veterinary surgeon/s carrying out the examination act as agent for the Purchaser not the Auctioneer.

26. ANABOLIC STEROIDS: Upon signing the Acknowledgement of Purchase but no later than 60 minutes after the fall of the hammer of any Lot time being of the essence, the Purchaser may request that the Lot (except in the case of broodmares and stallions) be tested for the presence of anabolic steroids. In such case, the Vendor will deliver the Lot to the Auctioneer and the Auctioneer will use reasonable endeavours in the circumstances to expedite and arrange for blood samples to be taken by an independent qualified veterinarian approved by the Auctioneer. While retaining the risk in the Lot, the Purchaser will not be entitled to possession or control (including removal from the Sales complex) until sampling has been completed. The samples will then be provided by the Auctioneer or veterinarian to New Zealand Racing Laboratory Services Limited or other authorised person for testing. In this, the veterinarian shall act as agent for the Purchaser and both the sampling and the testing shall be at the expense of the Purchaser. The results of the test will be provided to the Vendor and Purchaser as soon as practicable but no later than 7 days from submission. Should a positive test be found, the sale is to be cancelled forthwith. In such circumstances, the Purchaser will be entitled to the return of all monies paid and payment of any costs incurred; the Vendor will be responsible for the return or cost of return of the Lot and its upkeep, all commission and fees on the sale and entry which would otherwise be payable and the costs of the process including sampling and testing; and the Vendor will indemnify the Auctioneer, the Purchaser and all those involved against all claims and liability for any aspect of this process. Further, given the zero tolerance approach of New Zealand Thoroughbred Racing, any such Lot testing positive for anabolic steroids (both in and out of competition) will be banned from racing in New Zealand in accordance with its policy and other consequences may follow for those who are responsible.

27. X-RAY REPOSITORY: The Auctioneer will provide a Repository in which Vendors at their discretion may place pre-Sale x-rays and other information. Use of the Repository will be voluntary but if used will be subject to the terms, conditions and procedures relating to the Repository as set out by the Auctioneer prior to the Sale. The maintenance of the Repository shall not change any of the Auctioneer's Conditions of Sale but shall provide an opportunity to facilitate inspection of horses by buyers prior to the Sale.

28. FURTHER WARRANTIES: Should any Vendor make or give any prospective purchaser a representation or warranty which differs from or is over and above those contained in the Auctioneer's Conditions of Sale or its terms and conditions relating to the Repository which results in the cancellation of any sale the Vendor shall be liable for the full commission on the sale price.

29. VETERINARY EXAMINATIONS: Prior to the Sale, the Vendor of any of the horses offered for sale may be called upon to submit any of his Lots to a Veterinarian's examination for soundness. Such examinations must be done in the privacy of a stable and may not be done in the Sale Ring or within the public view. The cost of this examination will be paid for by the prospective buyer, to whom only the Veterinarian will make his report.

30. DISCLOSURE OF DRUGS: By the time of any Lot's Breeze Up, the Vendor shall disclose to the Auctioneer any medication or drugs administered to the Lot at any time during the 7 days prior to the Lot's official Breeze Up. Notification of any medication or drugs administered to any Lot during the 7 days prior to the commencement of the Sale shall be lodged no later than 24 hours prior to the time the Lot is scheduled to be offered for sale. Where treatment is given within 24 hours of sale then notification must be lodged as soon possible, time being of the essence. In all cases, the Auctioneer may at its sole discretion call for a veterinary examination or report as appropriate and/or decide to disclose the medication or drugs and/or the report at the Sale or may cancel the entry from the Sale. 31. DRUG TESTING: All entries in the Sale may be required to undergo testing for drugs. For this purpose the Auctioneer will arrange for a blood sample of the Lot to

be taken at the official Breeze Up venue, following the Lot's Breeze Up, by persons qualified for the purpose and nominated by the Auctioneers. The Auctioneers may also arrange for a further blood sample of the Lot to be taken at the Sale ground within 24 hours after the sale of that Lot, at the Purchaser's request. The Vendor shall allow the blood sample to be taken by and provided to such persons for testing. If the Purchaser shall, at the fall of the hammer, request by writing to the Auctioneer that one or both samples be tested, then the samples shall be analysed and tested by the qualified person at the expense of the Purchaser. If the test shall find the existence of drugs which have not been disclosed to the Auctioneers prior to the Sale and if in the opinion of the qualified person the presence of the drugs is material and masks defects in the entry, the Purchaser shall have the right to Purchaser shall have the right to the return of any monies paid and the Lot shall

be returned to the Vendor's farm at the Vendor's expense. A Purchaser may also request that the Lot be tested for the presence of anabolic steroids. In such case, while retaining the risk in the Lot, the Purchaser will not be entitled to possession or control (including removal from the Sales complex) until sampling has been completed. Should a positive test be found, the sale is to be cancelled forthwith. In such circumstances, the Purchaser will be entitled to the return of all monies paid and payment of any costs incurred; the Vendor will be responsible for the return or cost of return of the Lot and its upkeep, all commission and fees on the sale and entry which would otherwise be payable and the costs of the process including sampling and testing; and the Vendor will indemnify the Auctioneer, the Purchaser and all those involved against all claims and liability for any aspect of this process. 32. PRIVATE SALE: Should a sale not take place at auction then, while the horse is in its possession, the Auctioneer may canvass prospective purchasers with a view to arranging a sale upon terms satisfactory to the Vendor. Should such a sale be effected then the terms and conditions of these Conditions of Entry and the Conditions of Sale in the Sale catalogue (including the Auctioneer's right to commission) shall apply thereto in so far as they are applicable to such private sale. 33. SET OFF & COST RECOVERY:

(i) The Auctioneer shall be entitled to deduct any monies owing to it by the Vendor (including monies owing by the Vendor to any subsidiary or related company of the Auctioneer as defined by the Companies Act) from any monies owing by it to the Vendor.

(ii) The Auctioneer may, in addition to recovering any offering fee, entry fee or commission hereunder, or any other monies owing by the Vendor to the Auctioneer, recover all costs and expenses of whatsoever nature, including without limitation legal costs on a solicitor to client basis, expended in recovering the payment of the debt. Such costs and expenses shall be payable by the Vendor to the Auctioneer on an indemnity basis upon demand being made.

34. HEALTH & SAFETY: Under the Health and Safety at Work Act (HSWA) 2015 the Vendor agrees:

i) To take all practicable steps to ensure the safety of its employees, other persons employed and other persons in the vicinity.

ii) To ensure that its employees and other persons employed are provided with adequate training and supervision and that first aid equipment is available at all times.

iii) To complete any documents required by the Act in respect of notification of accidents and ensure that these are forwarded to Work Safe New Zealand within the prescribed time periods.

iv) To any reasonable requirement that may become necessary to ensure compliance with the provisions of the Act.

35. ACKNOWLEDGMENT: It is hereby acknowledged that these Conditions of Entry and all contracts made hereunder shall be governed by the Law of New Zealand and that any actions or determinations of recourse in a Court of Law that may be necessary in terms of these Conditions of Entry or any contracts made hereunder shall be held at Auckland. Any actions that may be necessary will be brought in a Court held in Auckland or elsewhere at the Auctioneer's sole discretion. **36. DEFINITIONS:**

'Auctioneer' means $\ensuremath{\mathsf{New}}$ Zealand Bloodstock Limited together with its employees, officers and agents.

'He' or 'his' where that appears shall also mean she, hers, they, theirs, it or its where appropriate.

'Lot' or 'entry' means, as appropriate, a horse, share in a horse, or other item entered in this Sale.

'NZTR' means New Zealand Thoroughbred Inc.

'Purchaser' means the person, persons or corporation to whom any Lot is sold and where more than one shall mean each severally and two or more jointly.

'Security interest' has the meaning accorded to it in the Personal Property Securities Act 1999 (the PPSA) and includes 'purchase money security interest'. 'Vendor' means the person, persons or corporation on whose behalf any Lot is sold by the Auctioneer and where more than one, shall mean each severally and any two or more jointly.

any two or more jointly. 37. GOODS AND SERVICES TAX (GST):

A. All Lots offered are subject to GST. Where a Purchaser advises that horse/s are to be exported to him so that the sale is zero-rated for GST purposes;

i) The Auctioneer as the Vendor's agent will a) Apply to the Inland Revenue Department for an extension of time by which the horse must be exported, if this is necessary b) Arrange the transportation of the horse overseas; and c) Notify the Vendor at the end of the expiry period if the particular horse has not yet been exported by the Auctioneer.

 ii) The Auctioneer does not assume any responsibility for exporting horses which it has not been able to locate or which have not been made available to it for such purposes.

iii) Where the Auctioneer has not been appointed agent for the Vendor, the Vendor undertakes to do all things necessary to ensure that the zero rating provisions of the GST Act are met. In particular, the Auctioneer does not undertake to perform any of the tasks listed in (i) above.
iv) The Auctioneer accepts no liability for any GST liability arising as between

iv) The Auctioneer accepts no liability for any GST liability arising as between the Purchaser and the Vendor and between the Vendor and the Inland Revenue Department in respect of bloodstock sold through the Auctioneer either at auction or by private treaty. Without in any way attempting to specify all circumstances when the Vendor may become liable to pay GST on the transaction to Inland Revenue, we understand that if a horse which has been sold for export dies and cannot therefore be exported, the Vendor will become liable to pay GST on the sale of the horse. The Vendor may also be liable for GST should the horse in question not be exported within the time frame set out in (i)(a). The Vendor may seek to recover an equivalent amount from the Purchaser.

B. Vendors who are not GST resident in New Zealand agree that their horse/s will be offered for sale on the basis that such sales will be deemed to be made in New Zealand for GST purposes. Prospective purchasers agree to purchase on this basis and both the Purchaser and the Vendor therefore agree that the provisions of section 8(2)(b) of the GST Act shall not apply. GST collected by the Auctioneer on behalf of a non-registered Vendor will be paid directly to the Inland Revenue Department.

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